



# Expanding Transit Open Payments Use Cases Through Fare Programs Webinar

June 2024

# Enabling the Future of Secure Identity



ATM



Communication & Education



Debit Routing



EV Open Payments



Mobile & Touchless Payments



Payments Fraud



Petroleum



Testing & Certification



Transit Open Payments

## Core Technologies

- AI
- Authentication
- Biometrics
- Blockchain
- Fraud / Cryptography

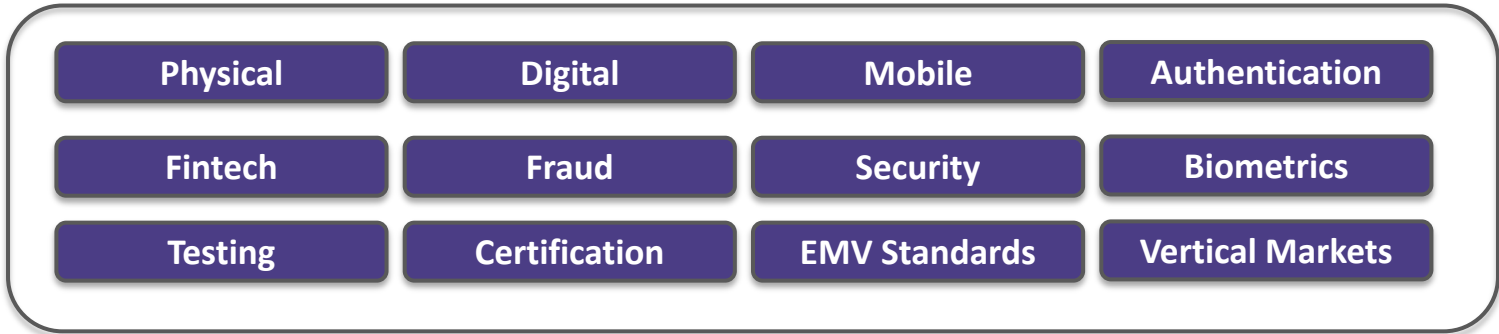
- Digital ID
- Communication & Education
- Identity Assurance
- Identity & Access Management
- Applied Technologies
- Trust Frameworks

# MEMBER-LED ORGANIZATION



# U.S. PAYMENTS FORUM VISION

The U.S. Payments Forum enables cross-industry stakeholders to openly exchange expertise and information to solve problems and help realize innovations that make payments more efficient, simple, and secure.



## TODAY'S SPEAKERS

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**Lawrence Sutton**  
Consult Hyperion



**Gillian Gillett**  
Cal-ITP



**Brian Piascik**  
Coast RTA  
*Waccamaw Regional  
Transportation  
Authority*



**David Kelts**  
Decipher.id

## WHAT WE'LL BE DISCUSSING TODAY

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- Learn about the importance of discounts and concession fares, through the eyes of Cal-ITP
- Hear about Coast RTA's approach to fare capping and their journey
- Discover how mobile driver's licenses work and how they may play a future role within the transit space

# Cal-ITP

Financial inclusion through  
mobility payments in  
California

Gillian Gillett

CAL

ITP

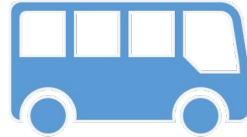


# Mobility can be a ride out of poverty

Low-income customers spend the bulk of their income on transportation, so mobility can change their lives, giving them



**community  
access**



**daily  
travel**



**options to  
build credit**



# Unbanked and Underbanked

- 81% of US adults are **fully banked** - they have a checking and/or a savings account with an FDIC insured financial institution, and do not use alternative financial services.
- 13% of U.S. adults are **underbanked** - they have a checking or savings account with FDIC insured institution, but regularly use alternative financial services.
- 6% of U.S. adults are **unbanked** - they do not have a checking or savings account with an insured (FDIC) institution.

## Citations:

- Economic Well Being of U.S. Households, The Federal Reserve: <https://www.federalreserve.gov/publications/2022-economic-well-being-of-us-households-in-2021-banking-and-credit.htm>
- Unbanked and Underbanked, Library of Congress: <https://guides.loc.gov/fintech/21st-century/unbanked-underbanked>

# OpenPayment acceptance

## Monterey-Salinas Transit fare collection system

- First open-loop contactless fare collection demo in CA
- Tap bank cards or digital wallets to pay
- Riders can sign up for the Cash App Card and receive Boosts (money back)
- Older adults use [Cal-ITP Benefits](#) to receive their discount upon payment
- GTFS data accessed through Google Maps and Apple Maps



**ON TO THE  
NEXT STOP in  
MYRTLE BEACH**

**Brian Piascik**



# Transit Services



## Paratransit

ADA Service



## Entertainment Shuttles

Tourists



## Fixed Route/Vanpool

Workers/Special Events

## PAST

- Antiquated fare collection system
  - Magnetic Strip Technology
  - Coin and Bill Validators
  - Replacement Cost - \$15,000/vehicle
  - Cash Handling – In-House
  - Not Contactless – suspended fares during COVID
  - Multitude of Passes – timed and multi-ride
  - Discounts to Seniors/Veterans and Students
- Explored Closed Loop & Open Loop
- Utilized CAL-ITP for Procurement – OPEN LOOP

## FUTURE

- Open Loop
  - Contactless
  - Uses 'Off-the-shelf' tech
  - Eliminates Cost of Closed Loop Cards
  - Move Toward Cashless Operation
  - Simplified Fare Structure – Daily Cap Only
- Challenges
  - Under/Un-banked
  - Removing Cash Transactions
  - Discounts for Seniors/Veterans & Students



## New Fare Collection System

Contactless – Open Loop

[Click to play video](#)



REINTRODUCING FARES ON SEPTEMBER 26<sup>TH</sup>

**TAP  
- TO -  
CAP!**

It's \$1.00 each time you board the bus, but if you tap your smartphone's mobile wallet or contactless debit/credit card each time you ride, we'll automatically limit or cap the amount you pay for the day to \$3.50.



**coast**  
RTA



SECURE  
TECHNOLOGY  
ALLIANCE

# What is Mobile Driver's License (mDL)

## David Kelts



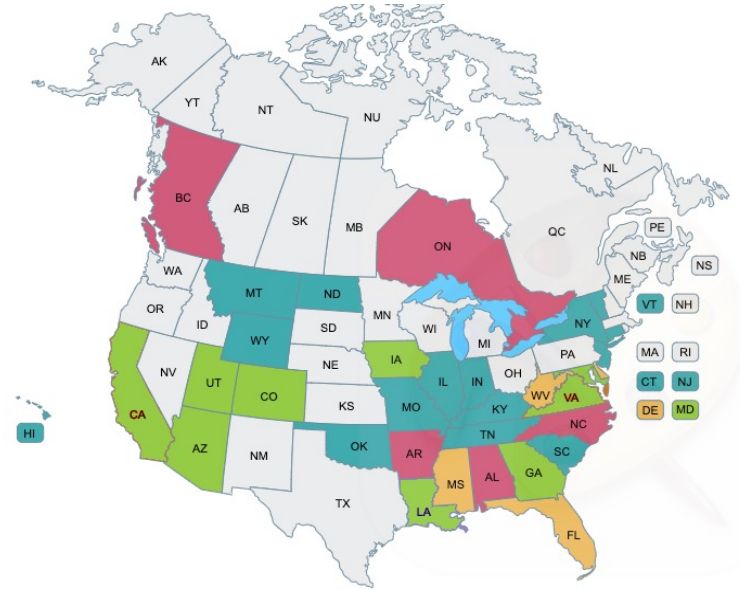
**Mobile Drivers License  
(mDL) is not an image  
of a Driver's License**



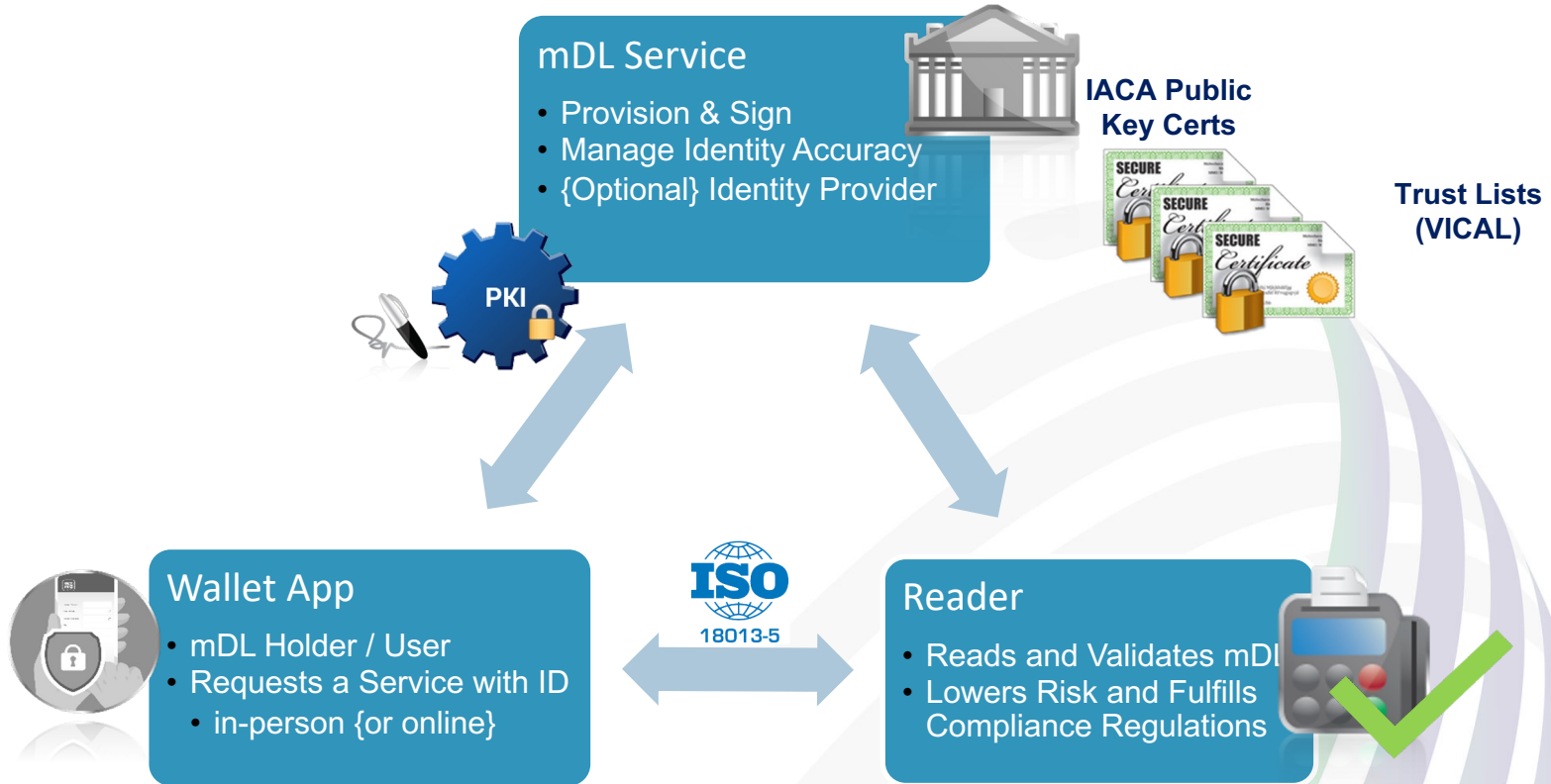


Enter **ISO/IEC 18013**, a collaboration of over 50 Companies, Issuers, Associations and Platform OEMs

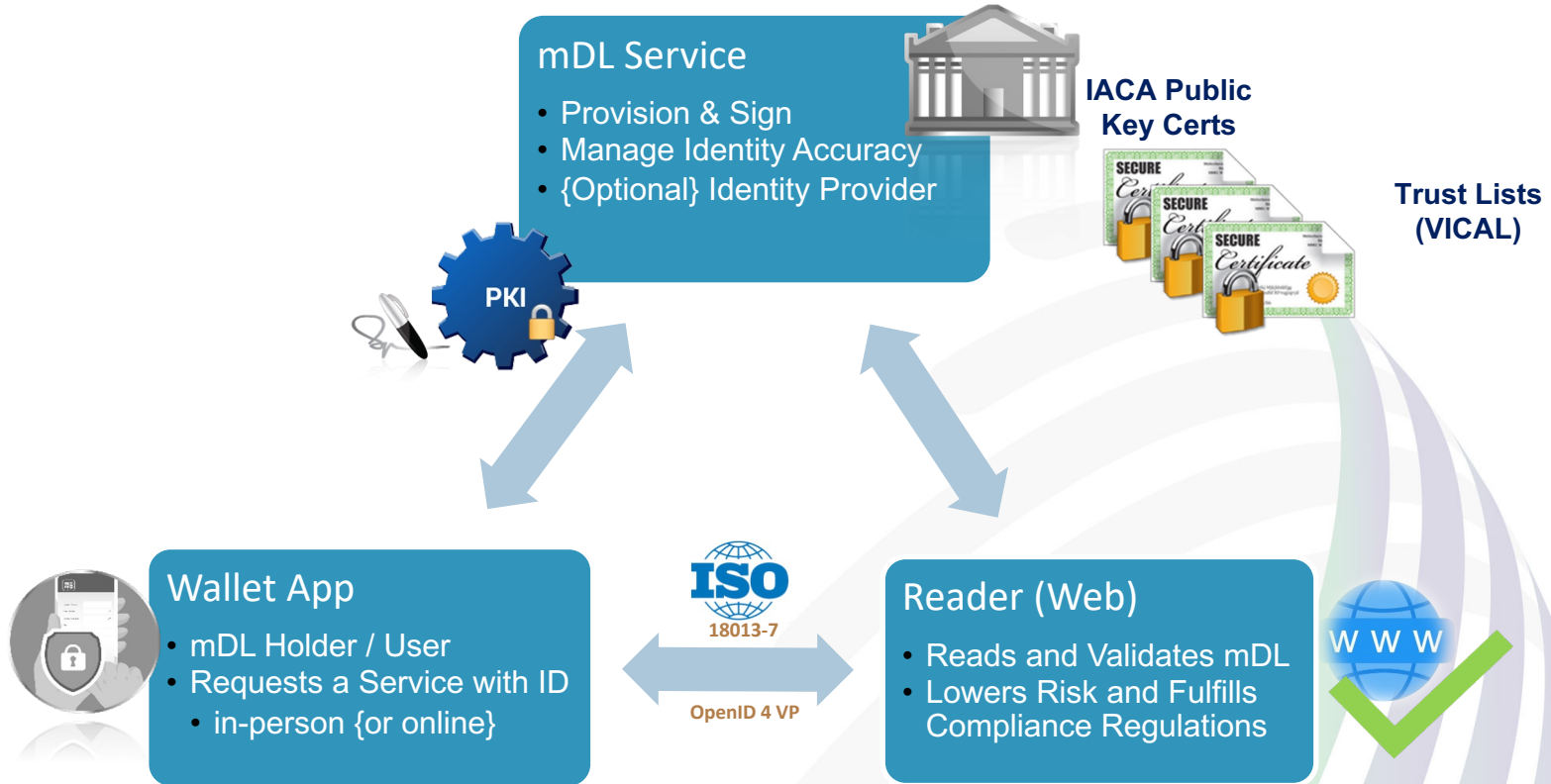
- 18013-5 Published October 2022
- Dozens of Worldwide Rollouts



# Trust Mechanisms - ISO 18013-5 mDL & mID



# Trust Mechanisms - ISO 18013-7 mDL & mID



# Use Case Categories for an 18013-5 mDL



# Transit-specific mDL Use Cases

## Discounts

### Age-based or Status Discounts on Transit

Automatically grant or remove discounts based on mDL Data fields without having to visually verify or scan in-person cards

- Students or Under 18
- Senior, Over 62,
- Veterans Indicator Flag

## Recertification

### Is it the same recipient of a continued discount or service

Yearly recertification without travel to a central office is more convenient for the people you least want to inconvenience

- Prevent takeover of service by others
- Certify continuation of eligibility
- Save a trip to the central office

## Residency

### Prove that you live within a service area

Up-to-date residency information on a continual basis since mDLs are typically synchronized to the System of Record

- Discounted Service Area
- Zone calculations

# Moderated Conversation



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Consult Hyperion



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Have questions? Use the 'Q&A' box to ask a question to the panelist

# 2024 EVENTS SCHEDULE



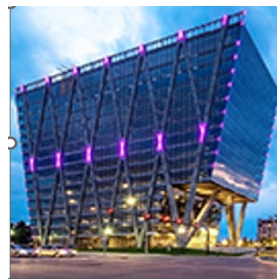
**U.S. Payments Forum**  
Summer Member Meeting  
July 23-24, 2024  
*Virtual*

Registration Now Open!

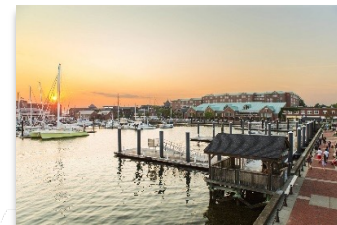


**Identity & Access Forum**  
Summer Members Meeting  
August 14, 2024  
*Virtual*

Registration Now Open!



**Identity & Access Forum**  
Fall Members Meeting  
October 29-30, 2024  
*Reston, VA*



**U.S. Payments Forum**  
Fall Members Meeting  
November 12- 13, 2024  
*Newport, RI*

# Thank You!



[www.uspaymentsforum.org](http://www.uspaymentsforum.org)

